

Dura Vermeer adopts messaging standard for electronic data traffic while controlling spend with Proactis

Profile

Sector
Construction

No. of employees
2.500+

Operates
The Netherlands

Objectives

- Seamless switch to digital data traffic with its suppliers.
- Adoption of the regional messaging standard for electronic data traffic.
- To improve cooperation with chain partners in order to achieve mutual efficiency advantages.

What the solution provided

- Deployment of the messaging standard to suppliers.
- More spend control across the Construction and Real Estate division.

Benefits

- Improve digital cooperation between contractors, wholesalers, manufacturers and service providers.
- Important messaging standard deployed across supplier base.

"With Proactis, and the implementation of an important messaging standard, we are finalizing one of our company targets, to improve cooperation with our chain partners in order to achieve mutual efficiency advantages".

Mark ter Hark, Divisional Director for the Dura Vermeer Construction and Real Estate division

Profile

Dura Vermeer is active in construction, infrastructure, engineering and services, and stands out from its competitors with its innovative method of working. Together with its partners, the company offers industry-leading, integrated and sustainable solutions for a wide range of building projects.

Dura Vermeer completes hundreds of projects every year, ranging from a row of houses to motorways and is made up of two divisions, "Construction and Real Estate" and "Infrastructure." The Construction division is active in residential construction, utility and industrial construction. The Infrastructure division includes road construction, rail construction and a consultancy.

Objectives

Cost savings and more efficient corporate processes are still very current themes in the Construction sector and Dura Vermeer Construction and Real Estate division made the decision to switch to digital data traffic with its suppliers. By doing so, the construction arm of the company can exchange information on purchasing transactions, such as articles, orders and invoices, faster and more efficiently.

The division has also adopted the messaging standard for electronic data traffic with suppliers - an independent messaging standard used in the Dutch construction sector to exchange information on articles, orders and invoices between clients and suppliers.

What the solution provided

In close collaboration with Proactis, Dura Vermeer has been able to successfully connect with suppliers. The first electronic transactions have already taken place, and Dura Vermeer expects this to optimize its internal processes and to improve cooperation with chain partners, in order to achieve mutual efficiency advantages.

For implementation of the messaging standard, Dura Vermeer also relied on the expertise of Proactis. Five Dura Vermeer suppliers were involved in the pilot project and invoice messages, purchase orders and order confirmations can now be exchanged digitally. Within a short period of time, 40 suppliers were also added with Proactis' involvement key to the rollout to and connection of new suppliers.

Benefits

Mark ter Hark, Divisional Director for the Dura Vermeer Construction and Real Estate division, stated: "With Proactis, and the implementation of the important messaging standard, we are finalizing one of our company targets, to improve cooperation with our chain partners in order to achieve mutual efficiency advantages".

Proactis has helped Dura Vermeer get more grip on and control of its corporate expenses, as well as adding value across the business with the implementation of the messaging standard. The purpose of the messaging standard is to improve the digital cooperation between contractors, wholesalers, manufacturers and service providers in the construction sector.

"There is growing interest among construction companies to implement these messaging standards," says Rien Wabeke, another one of the Directors at Dura Vermeer. "Larger companies generally start by digitizing their invoices, while smaller contractors are more likely to start with automation of their orders, order confirmation and deliveries. The scalability of the concept gives participants the freedom of choice to switch between one or more components of the standard".

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